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BATM Advanced Communications Limited
(“BATM” or “the Group”)

BATM’s Telco Systems and FatPipe Networks launch SD-WAN solution
First milestone under joint development agreement with Arm®

BATM Advanced Communications Limited (LSE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces that its wholly-owned subsidiary Telco Systems (“Telco”), part of the Group’s Networking & Cyber division, has entered into a non-exclusive partnership with FatPipe Networks (“FatPipe”), a leading provider of Software-Defined Wide-Area Networks (SD-WAN) and hybrid WANs.

The partnership will provide a hardware/software agnostic solution offering real-time SD-WAN virtual network function (VNF) services. As a result of this partnership with Telco, FatPipe is now the only SD-WAN provider that can operate on both Arm and Intel (x86) architectures. This represents the first solution to be delivered under the Group’s previously-announced joint development agreement with Arm.

Dr Zvi Marom, Chief Executive Officer of BATM, said:

“We are delighted to have achieved this first milestone under our joint development agreement with Arm to offer a full ecosystem of VNF services that are optimised to run on Arm’s architecture and to be used by Arm partners.

“FatPipe is a leading provider of SD-WAN, which is vital to today’s enterprises, and we are very pleased that they have chosen to partner with us. This joint offering will enable operators to easily and rapidly launch SD-WAN services over Intel and Arm architectures, being optimised for Arm, as well as any additional VNF services. We look forward to working together to deliver this market-leading solution and to continuing to expand our partners for the provision of further VNF services.”

Software-Defined Networking both for Local and Wide-Area networks is the latest solution that the various service providers and telecom operators are deploying. SD-WAN allows companies to build higher-performance WANs using lower-cost and commercially-available Internet access, enabling them to partially or wholly replace more expensive private WAN connection technologies such as MPLS. It also enables the deployment of many more applications to cater for the ever-growing number of new applications being used by the consumers.

The new joint offering combines Telco’s NFVTime uCPE and FatPipe’s SD-WAN solution to offer telecom operators and managed service providers a high performance, plug-and-play framework to accelerate SD-WAN deployments.

“FatPipe is a well experienced SD-WAN vendor with one of the leading SD-WAN options in the market today and the combined offering through our NFVTime-OS platform is the first and presently the only SD-WAN solution that can seamlessly run on both the Arm and x86 architectures,” added Ariel Efrati, CEO at Telco Systems.

“We are pleased to be partnering with FatPipe and adding the company’s SD-WAN solution to our expanding VNF portfolio, which will lower the barriers to entry for NFV deployments and allow service

providers to rely on a tested, preconfigured and automatically provisioned VNFs to provide their customers with rich, carrier-grade services.”

“This partnership and joint offering emphasises the need for service providers to have a fully integrated SD-WAN VNF combined with a high performance open uCPE in order to virtually deploy more network functions to meet the growing requirements of offering new services to business customers,” commented Dr. Ragula Bhaskar, CEO of FatPipe Networks.

“We are collaborating with Telco Systems in order to deliver our SD-WAN solution over the market leading NFVTime open uCPE, which has the advantage of running over both x86 and Arm architectures, and quickly bring great value to international service providers that need a smooth and quick path to NFV deployments and new customer services.”

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The information communicated in this announcement is inside information for the purposes of Article 7 of Regulation 596/2014.