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BATM Advanced Communications Limited
(“BATM” or “the Group”)

BATM signs new armed forces customer for cyber security
New \$2m contract for joint cyber security and networking solution

BATM Advanced Communications Limited (LSE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces that it has been awarded an initial \$2m contract by a branch of a national armed forces for the provision of a combined cyber security and networking solution. This is the Group’s first contract for this combined solution, which will be delivered over an approximate 18-month period commencing immediately.

This solution, which will be delivered to a new armed forces customer, combines cyber security software provided by the Group’s Celare subsidiary with networking applications from the Group’s NGSoft subsidiary. The award of the contract follows the completion of a lengthy and successful proof-of-concept trial in which several major suppliers competed. The Group expects to receive further orders from this customer.

Dr Zvi Marom, Chief Executive Officer of BATM, said:

“We are pleased to have been awarded this contract by a new customer for a solution that is a unique combination of our cyber security and networking solutions – demonstrating the interconnection within our business and that BATM’s value is more than the sum of its parts. The award of the contract follows a thorough, very demanding and lengthy proof-of-concept trial where the customer tested several solutions from major suppliers and decided on our solution based on its superior offer. Receiving this contract from the armed forces is also validation that our solution can meet the most stringent security requirements. We look forward to delivering this project and to expanding our relationship with this customer as we expect further orders in due course.”

Enquiries:

BATM Advanced Communications

Dr Zvi Marom, Chief Executive Officer

+972 9866 2525

Moti Nagar, Chief Financial Officer

Shore Capital

Mark Percy, Anita Ghanekar

+44 20 7408 4050

Luther Pendragon

Harry Chathli, Claire Norbury, Joe Quinlan

+44 20 7618 9100