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## BATM Advanced Communications Limited ("BATM" or the "Group")

## **BATM** awarded new Edgility contract from Cemex

New contract extends licence agreement by two years and expands service provision

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that it has been awarded a further contract from Cemex, S.A.B. de C.V. (NYSE: CX), a leading global building materials company, for the Group's Edgility edge computing and virtual networking solution. This follows the successful rollout of Edgility to Cemex sites across Europe and Central and South America, with more than 1,200 end points already deployed.

The contract extends and expands the original agreement that was entered into in 2021, when Edgility was selected as the virtualised operating and management system for Cemex's new communications network. The deployment of Edgility to Cemex's thousands of locations worldwide is on track to complete during the current year. This latest contract extends the original five-year licence agreement by a further two years and includes additional service provision to support the deployment.

Moti Nagar, Chief Executive Officer of BATM, said: "We are delighted to have received this new Edgility contract from CEMEX, with whom we have a strong and productive relationship. It is a fantastic endorsement of our solution and demonstrates its value to them, and we are excited to continue to work closely with them. This licence extension also highlights the recurring and high-gross margin nature of Edgility revenue. As we progress our existing rollouts as well as undergo multiple proof-of-concepts worldwide, we look forward to continuing to expand this high quality revenue base."

**Fernando García-Villaraco Casero, Processes & IT of Cemex, commented:** "We are excited to continue and expand our valuable partnership with BATM. Following the successful initial deployment and as part of our long term plan, we have chosen to extend the use of Edgility as our company-wide edge compute platform. This will connect thousands of Cemex locations around the world, enabling seamless managed connections, improved network performance, and ultimately reduced costs, lower energy consumption, and a simplified management system for our operations. Edgility will also enable us to expand our operations to advanced Edge functionality including AI applications, leveraging the same platform for both networking and compute."

## **Enquiries**

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## Forward-looking statements

This document contains forward-looking statements. Those statements reflect the current opinions, evaluations and estimations of the Group's management, and are based on the current data regarding the Group's business as is detailed in this document and in the Group's periodical, interim and immediate reports. The Group does not undertake any obligation or make any representation that actual results and events will be in line with those statements, and stresses that they may differ materially from those statements, due to changes in the Group's business, market, competition, demand for the Group's products or services, general economic factors or other factors that can influence the Group's business and results, due to the risk factors that are detailed in the Group's Annual Report, and due to information and factors that are currently unknown to the Group's management and that, if known, would affect the management's opinions, evaluations or estimations. The Group will report the actual results and events according to its legal, accounting and regulatory obligations, and does not undertake any other obligation to report them or their deviations from the forward-looking statements, or to update any of the forward-looking statements in this document or to report that it is not valid anymore.