

#### 30 August 2016

### BATM Advanced Communications Limited ("BATM" or the "Group")

#### Interim results for six months ended 30 June 2016

BATM Advanced Communications Limited (LSE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces its interim results for the six months ended 30 June 2016.

#### **Financial Summary**

- Group revenue of \$45.1m (H1 2015: \$47.6m)
- Gross margin improved to 32.8% (H1 2015: 31.7%)
- Cash in flow from operations of \$0.1m (H1 2015: \$0.5m out flow)
- Adjusted operating loss\* of \$0.6m (H1 2015: \$0.3m loss)
- EBITDA of \$0.3m (H1 2015: \$0.6m)
- Net loss reduced to \$1.5m (H1 2015: \$2.0m loss)
- Reduced loss per share to 0.23¢ (H1 2015: 0.38¢ loss per share)
- As at 30 June 2016, the Group had cash and financial assets of \$18.6m (31 December 2015: \$23.8m)

### **Operational Summary**

### **Bio-Medical Division (57% of total revenues)**

- Blended gross margins for the whole of Bio-Medical division improved to 26% compared with 25% in H1 2015
- Diagnostics Unit
  - Revenues increased by 19.2% and adjusted operating profit increased by 300%
  - Significantly increased number of customers as 325 diagnostic machines were sold (462 in the whole of 2015)
  - o 25% increase in production of reagents compared with H1 2015
  - Adaltis' Chinese partner, Egens Biotechnology Company Ltd. ("Egens"), agreed to purchase approximately 5.5% of Adaltis' enlarged share capital for RMB20m (approximately \$3m) valuing Adaltis at approximately \$58m
- Pathogenic Waste Treatment and Sterilisation Unit
  - Pathogenic Waste Treatment and Sterilisation unit successfully executed on first significant contract for its biological waste solution developed for the biopharmaceutical industry, which was installed and is operating at a facility of Ceva Animal Health ("CEVA")
  - Commenced first large installation of new solution for treating agricultural waste and on track for delivering to the customer, a major poultry farming company, for testing in Q3 2016
- Distribution Unit
  - Acquired Green Lab Hungary Engineering Ltd ("Green Lab"), a developer and distributor of analytical instruments, for \$3.8m in cash to strengthen the Group's regional distribution network and expand the Group's ecologic activities
  - Increase in volume of Abbott products being distributed, in Romania, and the Group commenced providing maintenance

### **Networking and Cyber Division (43% of total revenues)**

 Blended gross margin increased to 42% from 40% in H1 2015 resulting in move to break-even in H1 2016 compared with adjusted operating loss of \$0.2m for H1 2015

<sup>\*</sup> Adjusted to exclude amortisation of intangible assets

### Networking Unit

- Gained over 35 new customers (H1 2015: 15 new customers) that are purchasing from the Networking unit's comprehensive portfolio of solutions
- Successfully deployed a new high capacity Carrier Ethernet network for the Kenya Education Network ("KENET")
- Delivered project extension to Tier 1 network service provider in Southeast Asia with deployment of 10GE solution to expand customer's broadband capacity and enable compliance with latest industry standards
- CloudMetro (SDN & D-NFV) platform is gaining momentum with Communication Service Providers (CSPs) and dozens of proof-of-concept trials were conducted successfully, including with Tier 1 operators

### Cyber Unit

- Awarded a significant contract as the leading supplier for an ICT solution combined with several cyber elements to a government defence department, worth approximately \$4m over a period of up to three years
- Engaged in several proof-of-concept trials in multiple countries

Commenting on the results, Dr Zvi Marom, Chief Executive Officer of BATM, said: "We are pleased with the results in the first half as the Group capitalised on the foundations laid in 2015 for a sustainable recovery and growth. Specifically, the Group focused on re-investing in sales and marketing in the Bio-Medical division resulting in it increasing its footprint and gaining a broader customer base, particularly in the Diagnostics unit. For the Networking and Cyber division the focus remained on conducting proof-of-concept trials of our latest software with Tier 1 companies and government agencies whilst maintaining tight cost control resulting in the division returning to profit at the operating level compared with a loss in the equivalent period last year.

"Looking ahead, we are excited by the potential positive impact of the investment in our Diagnostics business where we have positioned ourselves to capture a significant portion of the growing Chinese diagnostics market. This, together with the sustained growth in the rest of the Diagnostics business, is expected to result in further revenue growth in the second half of the year. In addition, we expect the Green Lab acquisition to provide access to a larger number of markets for our ecologic solutions in the Pathogenic Waste Treatment and Sterilisation business, which should see increased sales in the second half of the year, as well as continue to boost the Distribution unit. As a result of this, and further expected orders in the Cyber business sustaining the recovery in the Networking and Cyber division, the Board looks to the future with confidence."

### **Enquiries:**

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The information communicated in this announcement is inside information for the purposes of Article 7 of Regulation 596/2014.

### **Operational Review**

In the first half of the year, the performance of the underlying business was robust as both divisions made significant operational progress as new products and technologies continued to replace legacy products. Revenues for the first half of 2016 were \$45.1m (H1 2015: \$47.6m) and gross margin improved to 32.8% from 31.7% in H1 2015. Significantly, both divisions achieved milestones in targeting new areas that the Group had identified as growth markets. In addition, the Group was active in completing two corporate transactions in the Bio-Medical division.

The Bio-Medical division accounted for 57% of total Group revenues with the contribution from the Networking and Cyber division being 43%.

#### **Bio-Medical Division**

The Bio-Medical division is engaged in the research and development, production, marketing and distribution of medical products, primarily laboratory diagnostic equipment and sterilisation equipment. Sales for this division are primarily in Europe.

	H1 2016	H1 2015	H2 2015	FY 2015
Revenues	\$25.8m	\$26.5m	\$26.2m	\$52.7m
Gross margin	26%	25%	25%	25%
Adjusted operating profit*	\$0.0m	\$0.2m	\$0.2m	\$0.4m

<sup>\*</sup> Adjusted to exclude amortisation of intangible assets

In H1 2016, revenues in the Bio-Medical division were 2.6% lower than the equivalent period last year at \$25.8m (H1 2015: \$26.5m) mainly due to a reduction in revenues in the Pathogenic Waste Treatment and Sterilisation unit. The gross profit margin was higher in H1 2016 at 26% compared with 25% in H1 2015, mostly due to an increase in revenue (approximately 19% y-o-y) in the Diagnostics unit.

#### Distribution

The Distribution unit contributed approximately 68% of Bio-Medical division revenues in H1 2016 compared with 67% in H1 2015. Gross margin in H1 2016 increased to 26% compared with 22% in H1 2015. The Distribution unit generated higher adjusted operating profit sequentially of \$0.7m for H1 2016 compared with an adjusted operating profit of \$0.3m in H2 2015.

Revenue was broadly flat, however there was an increase in the volume of Abbott products being distributed, in Romania, and the relationship was expanded with the Group starting to provide maintenance to some Abbott products. Abbott is one of the top three vendors in this field in this territory and the distribution of its products carries a higher margin and the Group anticipates further growth with the client.

In January 2016, the Group acquired the entire issued and to be issued share capital of Green Lab Hungary Engineering Ltd ("Green Lab"), a Hungary-based developer and distributor of analytical instruments for environmental and industrial sectors, for a total consideration of \$3.8m payable in cash over a three-year period. The Group expects the Distribution unit to benefit from the synergies with the Green Lab operations in Hungary and from Green Lab's extensive network. Since acquisition, the integration has progressed well, with Green Lab continuing to achieve a good level of sales and profitability.

#### Pathogenic Waste Treatment and Sterilisation

The Pathogenic Waste Treatment and Sterilisation unit accounted for 9% of the Bio-Medical division's revenues in H1 2016 compared with 14% of revenues in H1 2015, reflecting a reduction in revenues primarily as a result of lower sales of control systems and medical waste products. The unit continues to focus on the treatment of biological waste, based on unique patented technology. In its traditional business, the Group experienced an increase in OEM (Original Equipment Manufacturer) orders from the US.

During the period, the installation and operation of the first biological waste solution unit for the biopharma industry was completed for CEVA. This project is expected to grow to \$1.2m following further orders for the CEVA's European and US-based production sites in H2 2016 and 2017.

During 2015, the unit launched a unique solution, based on its patented ISS technology, for agri-business, which treats waste from poultry and larger animals such as cattle, pigs and cows. Over the last year, the solution has been tested with the relevant regulatory authorities to confirm its uniqueness and efficiency. During the period, the Group made progress under its contracts awarded in the second half of last year. In particular, it commenced implementing the new ISS-based solution for a major poultry farming company, and is on track for delivery to the customer for testing in Q3 2016, when the Group expects to commence generating revenue under this contract

This unit is also benefitting from the initial synergies with Green Lab, and expects the acquisition to provide access to a larger number of markets for the ecologic solutions of the Pathogenic Waste Treatment and Sterilisation business, which should see increased sales in the second half of the year.

### Diagnostics

The Diagnostics unit represented 23% of the Bio-Medical division's revenues in H1 2016 compared with 19% during the first half of 2015, reflecting an increase in revenues of 19.2%. The Diagnostics unit continued to achieve a high margin of 32.4% and contributed a higher adjusted operating profit compared with H1 2015.

The growth in revenues is due to an increase in sales of both instruments and reagents. During the sixmonth period the Group sold 325 instruments compared with 462 for the full twelve months of 2015. The customer base has also broadened as a significant proportion of the instruments sold in 2015 were under a single contract. In addition, production of reagents increased 25% in H1 2016 over the same period of the prior year.

In December 2015, BATM entered into an agreement with Gamida for Life ("Gamida"), an international group of companies focused on healthcare and life sciences, to establish a joint venture company, Ador, to progress the development and marketing of a unique, rapid-results molecular diagnostics system. During the first half of 2016, progress was made on preparing for the production and marketing of the new instrument, and a selection of reagent kits, which are expected to reach the market during H2 2016.

As announced on 30 June 2016, a significant milestone was achieved when the Diagnostics unit entered into an investment agreement and a strategic joint venture with its Chinese partner, Egens Biotechnology Company Ltd. ("Egens"), a leading biotechnology company combining biological material development and diagnostic reagent manufacturing. Under the terms of the agreement, Egens purchased RMB20m (approximately \$3m) of new shares in Adaltis, equivalent to approximately 5.5% of Adaltis' enlarged share capital, valuing Adaltis at approximately \$58m. The joint venture company, Adaltis Bio Med Company ("ABC"), is already making significant progress and is expected to make a material contribution to revenues in H2 2016.

### **Networking and Cyber Division**

The Networking and Cyber division is mostly engaged in the research and development, production and marketing of data communication products in the field of local and wide area networks and premises management systems. Sales for this division are global.

	H1 2016	H1 2015	H2 2015	FY 2015
Revenues	\$19.1m	\$20.9m	\$23.2m	\$44.1m
Gross margin	42%	40%	40%	40%
Adjusted operating profit (loss)*	\$0.0m	\$(0.2m)	0.3m	\$0.1m

<sup>\*</sup> Adjusted to exclude amortisation of intangible assets

In H1 2016, there was a \$1.8m decrease in revenues to \$19.1m as the division continued to wind down the legacy products business whilst gaining traction with new products and solutions. Gross profit margin improved to 42% in H1 2016 compared with 40% in H1 2015.

Adjusted operating profit was break-even in H1 2016 compared with an adjusted operating loss of \$0.2m for H1 2015.

Telco Systems gained over 35 new customers in the period compared with 15 new customers in H1 2015. This included the successful deployment of a new high capacity Carrier Ethernet network for the Kenya Education Network ("KENET").

Telco Systems continued to invest in its leading-edge technology and solutions and added 100GE capabilities to its new aggregation and ATCA solutions to meet the ever-increasing demand for bandwidth. During the period, it completed a project extension to a Tier 1 network service provider in Southeast Asia with the deployment of a 10GE solution to expand the customer's broadband capacity in compliance with latest industry standards. In addition, its CloudMetro (SDN & D-NFV) platform is gaining momentum with Communication Service Providers (CSPs) and dozens of proof-of-concept trials were conducted successfully, including with Tier 1 operators.

The Cyber unit was awarded a significant contract as the leading supplier for the delivery of an Information Communication Technology solution combined with several cyber elements to a government defence department. This contract is the second such contract awarded to BATM by a national government and is worth approximately \$4m over a period of up to three years. The Cyber unit also conducted several proof-of-concept trials with Tier 1 companies and government agencies, which it expects to result in orders in the second half of the year.

The Group continues to maintain tight cost control in this division and reduced operating expenses by 8% compared with the same period last year.

### **Financial Review**

Revenues in the first half of 2016 decreased by \$2.5m to \$45.1m (H1 2015: \$47.6m). Bio-Medical division revenues decreased by 2.6% to \$25.8m (H1 2015: \$26.5m) whilst the Networking and Cyber division revenues decreased by 8.6% to \$19.1m (H1 2015: \$20.9m).

The blended gross profit margin for the first half of 2016 was 32.8% (H1 2015: 31.7%). This increase is mostly due to the increased contribution to revenue from the Diagnostics unit and an improvement in gross margin in the Networking and Cyber division.

Sales and marketing expenses were \$7.3m (H1 2015: \$7.3m), representing 16% of revenue compared with 15% in the first half of 2015.

General and administrative expenses were \$4.7m (H1 2015: \$5.0m), representing a decrease of 6% compared with the same period last year.

Research and development investment in the first half of 2016 decreased to \$3.4m (H1 2015: \$3.5m).

Net finance expense was \$0.4m (H1 2015: \$0.8m). The decrease is mainly due to the adverse effect of foreign exchange rate fluctuations.

Net loss after tax attributable to equity holders of the parent amounted to \$0.9m (H1 2015: \$1.5m), resulting in a basic loss per share of 0.23¢ (H1 2015: 0.38¢).

The Group's balance sheet remains strong with effective liquidity of \$18.6m compared with \$23.8m as at 31 December 2015. Period-end cash is comprised as follows: cash and deposits up to three months duration of \$16.1m and short-term cash deposits up to one year of \$2.5m. The decline in cash balances is mainly due to the payment of \$1.9m representing the initial portion of the consideration for the acquisition of Green Lab; purchase of property, plant and equipment of \$1.7m, mainly in the sterilisation business; and a change in working capital.

Inventories decreased to \$20.9m (31 December 2015: \$22.6m). The decrease is mainly due to a lower level of inventory due to seasonality in the Distribution unit.

Trade and other receivables decreased to \$28.1m from \$31.2m at the end of 2015 mostly due to a decrease in trade receivable in the Networking and Cyber division.

Intangible assets and goodwill increased to \$20.2m (31 December 2015 \$15.6m). This increase is mostly due to the investment in Green Lab.

Property, plant and equipment increased to \$19.4m (31 December 2015: \$18.1m). This increase is due to the purchase of property, plant and equipment mainly in the sterilisation business.

The balance of trade and other payables decreased to \$22.6m (31 December 2015: \$27.4m). The decrease is mostly due to a decrease in the levels of inventory in the Distribution unit.

Cash inflow from operations was \$0.1m for the first half of 2016 compared with an outflow of \$0.5m for the first half of the prior year.

#### Outlook

The momentum achieved in the first half in the Bio-Medical division has continued into the second half of the year led by sustained growth in the Diagnostics unit. The Diagnostic unit's joint venture company, Adaltis Bio Med Company, is already making good progress in China and is expected to make a material contribution to revenues in H2 2016. This, in addition to the already growing diagnostics business, is expected to result in further acceleration in the second half of the year. In the Pathogenic Waste Treatment and Sterilisation business unit, the Group expects the Green Lab acquisition to provide access to a larger number of markets, which it anticipates will lead to increased sales.

The Networking and Cyber division continues to make progress in its recovery. The management team are focused on maintaining tight cost control in this division whilst continuing to drive the business forward. Several customers are testing its new SDN and NFV networking solutions, and the Group anticipates receiving orders later this year. The division's Cyber unit continues to experience increased interest from government agencies and corporations for its solutions and anticipates winning additional contracts in the second half of the year. As a result of growth in the Diagnostics unit and continued recovery in the Networking and Cyber division, the Board looks to the future with increased confidence.

## BATM ADVANCED COMMUNICATIONS LTD. CONSOLIDATED INCOME STATEMENTS

	2016	ended 30 June 2 0 1 5 thousands
	<u>Unaudited</u>	<u>Unaudited</u>
Revenues	45,122	47,566
Cost of revenues	30,340	32,482
Gross profit	14,782	15,084
Operating expenses		
Sales and marketing expenses	7,305	7,259
General and administrative expenses	4,710	4,959
Research and development expenses	3,394	3,476
Other operating expenses	545	442
Total operating expenses	15,954	16,136
Operating loss	(1,172)	(1,052)
Finance income	125	103
Finance expenses	(513)	(920)
Loss before tax	(1,560)	(1,869)
Income tax	27	(102)
Loss for the period	(1,533)	(1,971)
Attributable to:		
Owners of the Company	(935)	(1,543)
Non-controlling interests	(598)	(428)
Loss for the period	(1,533)	(1,971)
Profit (loss) per share (In cents):		
From continuing and discontinued operations Basic and Diluted	(0.23)	(0.38)
From continuing operations Basic and Diluted	(0.23)	(0.38)

# BATM ADVANCED COMMUNICATIONS LTD. CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

	Six months ended 30 June	
	2 0 1 6 US\$ in t	2 0 15 housands
	<u>Unaudited</u>	<u>Unaudited</u>
Loss for the period	(1,533)	(1,971)
Items that may be reclassified subsequently to profit or loss:		
Exchange differences on translating foreign operations	595	(2,797)
Total Comprehensive loss of the Period	(938)	(4,768)
Attributable to:		
Owners of the Company	(184)	(4,145)
Non-controlling interests	<u>(754)</u>	(623)
	<u>(938)</u>	<u>(4,768)</u>

## BATM ADVANCED COMMUNICATIONS LTD. CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

	30 June	30 June	31 December
	2016	2015	2015
		US\$ in thousands	
	<u>Unaudited</u>	<u>Unaudited</u>	<u>Audited</u>
Current assets			
Cash and cash equivalents	16,112	19,081	17,042
Trade and other receivables	28,067	27,257	31,180
Financial assets	2,537	11,159	6,778
Inventories	20,894	23,246	22,630
	67,610	80,743	77,630
Non-current assets			
Property, plant and equipment	19,445	19,417	18,140
Investment property	3,729	2,542	3,791
Goodwill	15,339	11,611	11,430
Other intangible assets	4,841	3,997	4,168
Available for sale Investments carried at fair value	614	6,009	611
Other assets	-	5,041	-
Deferred tax asset	3,582	5,937	3,582
	47,550	54,554	41,722
Total assets	115,160	135,297	119,352
Current liabilities			
Short-term bank credit	4,667	3,978	2,763
Trade and other payables	22,576	24,466	27,442
Other liabilities	633	5,041	
Provisions	215	242	217
Trovisions	28,091	33,727	30,422
Non-current liabilities			
Long-term liabilities	5,729	5,087	6,636
Deferred tax liabilities	997	1,046	1,095
Retirement benefit obligation	738	746	707
	<u>7,464</u>	6,879	8,438
Total liabilities	<u>35,555</u>	<u>40,606</u>	<u>38,860</u>
Equity			
Share capital	1,216	1,216	1,216
Share premium account	407,487	407,367	407,436
Foreign currency translation reserve and other			
reserves	(19,637)	(18,276)	(20,388)
Accumulated deficit	(307,249)	(294,607)	(306,314)
Equity attributable to equity holders of the:			
· · ·			01.050
Owners of the Company	81,817	95,700	81,950
	81,817 (2,212)	95,700 (1,009)	(1,458)
Owners of the Company			

# BATM ADVANCED COMMUNICATIONS LTD. CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

### Six months ended 30 June 2016

	Share Capital	Share Premium Account	Translation reserve	Other Reserve US\$ ir	Accumulated Deficit thousands	Attributable to owners of the Parent	Non- Controlling Interests	Total equity
As at 1 January 2016 Recognition of share-based	1,216	407,436	5 (20,053)	(335)	(306,314)	81,950	(1,458)	80,492
payments		51	_			51		51
Loss for the period Comprehensive					(935)	(935)	(598)	(1,533)
income (loss) for the period <b>Total</b>			751		-	751	(156)	595
comprehensive loss for the								
period As at 30 June			<u>751</u>		<u>(935)</u>	(184)	<u>(754)</u>	<u>(938)</u>
2016 (unaudited)	<u>1,216</u>	407,487	(19,302)	<u>(335)</u>	<u>(307,249)</u>	<u>81,817</u>	<u>(2,212)</u>	<u>79,605</u>

### Six months ended 30 June 2015

	Share Capital	Share Premium Account	Translation reserve	Other Reserve US\$ in	Accumulated Deficit n thousands	Attributable to owners of the Parent	Non- Controlling Interests	Total equity
As at 1 January 2015	1,216	407,345	5 (15,812)	138	(293,064)	99,823	(386)	99,437
Recognition of share-based payments		22	2			22		22
Loss for the period Comprehensive					(1,543)	(1,543)	(428)	(1,971)
loss for the period  Total  comprehensive			(2,602)		-	(2,602)	(195)	(2,797)
loss for the period As at 30 June			<u>(2,602)</u>		<u>(1,543)</u>	<u>(4,145)</u>	<u>(623)</u>	<u>(4,768)</u>
2015 (unaudited)	<u>1,216</u>	407,367	(18,414)	<u>138</u>	(294,607)	<u>95,700</u>	(1,009)	<u>94,691</u>

## BATM ADVANCED COMMUNICATIONS LTD. CONSOLIDATED STATEMENT OF CASH FLOWS

Six	mo	nths	ended	30	June
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	2016 20	
	US\$ in tho	2 0 1 5
	oot iii allousullus	
	Unaudited	Unaudited
Net cash used in operating activities (Appendix A)	(158)	(3,601)
Investing activities		
Interest received	91	78
Proceeds on disposal of property, plant and equipment	52	1,409
Proceeds on disposal of deposits	1,651	9,750
Proceeds on disposal of financial assets carried at fair value		
through profit and loss	525	-
Proceeds on disposal of held to maturity investment	3,229	-
Purchases of property, plant and equipment	(1,731)	(651)
Increase of other intangible assets	(1,192)	-
Purchases of financial assets carried at fair value		
through profit and loss	-	(291)
Purchases of deposits	(1,151)	(1,650)
Purchase of financial assets carried at fair value		
through profit and loss	-	(1,709)
Acquisition of subsidiary (Appendix B)	(1,862)	-
Net Cash outflow on acquisition of business combinations		(346)
Net cash from (used in) investing activities	(388)	6,590
Financing activities		
	(2)	(42)
Decrease in short-term bank credit	(2)	(42)
Bank loan repayment	(3,928)	(1,822)
Bank loan received	3,599	2,222
Net cash from (used in) financing activities	(331)	358
Increase (decrease) in cash and cash equivalents	(877)	3,347
	(- /	-/-
Cash and cash equivalents at the beginning of the period	17,042	15,940
Effects of eychange rate changes on the balance of each hold		
Effects of exchange rate changes on the balance of cash held	(52)	(200)
in foreign currencies	<u>(53)</u>	(206)
Cash and cash equivalents at the end of the period	<u> 16,112</u>	<u>19,081</u>

## BATM ADVANCED COMMUNICATIONS LTD. APPENDICES TO CONSOLIDATED STATEMENT OF CASH FLOWS

### APPENDIX A

### RECONCILIATION OF OPERATING LOSS FOR THE PERIOD TO NET CASH USED IN OPERATING ACTIVITIES

### Six months ended 30 June

	2 0 1 6 US\$ in th	2015 ousands
	<u>Unaudited</u>	<u>Unaudited</u>
Operating loss from continuing operations	(1,172)	(1,052)
Adjustments for:		
Amortization of intangible assets	579	789
Depreciation of property, plant and equipment and investment property	901	870
Capital gain of property, plant and equipment	-	(490)
Stock options granted to employees	51	22
Increase (decrease) in retirement benefit obligation	30	(40)
Decrease in provisions	(2)	(76)
Operating cash flow before movements in working capital	387	23
Decrease in inventory	1,821	956
Decrease in receivables	3,763	3,204
Decrease in payables	(5,864)	(1,614)
Effects of exchange rate changes on the balance sheet	(49)	(3,075)
Cash from (used in) operations	58	(506)
Income taxes paid	(12)	(3,471)
Income taxes received	-	649
Interest paid	(204)	<u>(273)</u>
Net cash used in operating activities	<u>(158)</u>	(3,601)

## BATM ADVANCED COMMUNICATIONS LTD. APPENDICES TO CONSOLIDATED STATEMENT OF CASH FLOWS

# APPENDIX B ACQUISITION OF SUBSIDIARY GREEN LAB

	2016 US\$ in thousands
	<u>Unaudited</u>
Net assets acquired	
Property, plant and equipment	230
Inventory	85
Trade and other receivables	645
Cash	49
Trade payables and other liabilities	<u>(993)</u>
	16
Goodwill	<u>3,795</u>
Total consideration	<u>3,811</u>
Satisfied by:	
Cash	1,911
Consideration recorded as liability	1,900
	<u>3,811</u>
Net cash outflow arising on acquisition	
Cash consideration	1,911
Cash and cash equivalents acquired	(49)
	1,862

### BATM ADVANCED COMMUNICATIONS LTD NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

### Note 1 - Basis of preparation

The interim consolidated financial statements of the Company have been prepared in conformity with International Accounting Standard No. 34 "interim financial reporting" (hereafter "IAS 34").

In preparing these interim consolidated financial statements, the Company implemented accounting policies, presentation principles and calculation methods identical to those implemented in preparation of its consolidated financial statements as of 31 December 2015 and for the period ended on that date. The condensed interim financial statements should be read in conjunction with the annual financial statements for the year ended 31 December 2015, which have been prepared in accordance with IFRSs.

### Note 2 - Profit/(loss) per share

Profit/(loss) per share is based on the weighted average number of shares in issue for the period of 403,150,820 (H1 2015: 403,150,820). The number used for the calculation of the diluted profit per share for the period (which includes the effect of dilutive stock option plans) is 403,150,820 shares (H1 2015 403,150,820).

### Note 3 - Segments

### **Business Segment**

	Six months en	ded 30 June 2016		
	Networking and Cyber	Bio-Medical	Unallocated	Total
		US\$ in thousa	ınds	
Revenues	19,137	25,800	185	45,122
Segment profit/(loss)	43	4	(674)	(627)
- "				
Reconciliation- Other				(5.45)
operating expenses				(545)
Net Finance cost				(388)
rect indirectost				(300)
Loss before tax				(1,560)
	Six months en	ded 30 June 2015		
	Networking and	ded 30 June 2015 Bio-Medical	Unallocated	Total
		Bio-Medical		Total
Royonuos	Networking and Cyber	Bio-Medical  US\$ in thous	ands	
Revenues	Networking and	Bio-Medical		Total 47,566
	Networking and Cyber 20,948	Bio-Medical  US\$ in thous	ands 139	47,566
Revenues Segment profit/(loss)	Networking and Cyber	Bio-Medical  US\$ in thous 26,479	ands	
	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566
Segment profit/(loss)	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566
Segment profit/(loss)  Reconciliation- Other	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566 (610)
Segment profit/(loss)  Reconciliation- Other	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566 (610)
Segment profit/(loss)  Reconciliation- Other operating expenses	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566 (610) (442)
Segment profit/(loss)  Reconciliation- Other operating expenses	Networking and Cyber 20,948	Bio-Medical  US\$ in thous 26,479	ands 139	47,566 (610) (442)

### Note 4 - Financial instruments

The fair value of the financial instruments of the Group carried at amortised cost is not considered to be materially different from the amortised cost.

The following provides information of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Level 3 based on the degree to which their fair value is observable:

Level 3 fair value measurements are those derived from valuation techniques that include inputs for the liabilities that are not based on observable market data (unobservable inputs).

Financial liabilities-Government grants total amount: \$3.5m

### Note 5 - Investment in subsidiary: Green Lab

In January 2016, the Group acquired the entire issued and to be issued share capital of Green Lab Hungary Engineering Ltd ("Green Lab"), a Hungary-based developer and distributor of analytical instruments for environmental and industrial sectors, for a total consideration of \$3.8m payable in cash over a three-year period.

The Company has not yet completed the purchase price allocation to the assets, liabilities and contingent liabilities of Green Lab and has temporarily classified the access cost as goodwill.

### Note 6 - Non-cash transactions

The acquisition of Green Lab in the total consideration of \$3.8m payable in cash over a three-year period comprising: \$1.9m paid in cash on the acquisition date and \$1.9m will be paid in three equal annual instalments and presented as non-cash transaction (Appendix B).