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BATM Advanced Communications Limited
("BATM" or "the Group")

New five-year contract for Edgility virtual networking solution

Managed service provider e-Qual selects the Group's Edgility solution to service its global enterprise customer base

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces that its Edgility virtual networking solution has been selected by e-Qual, a managed service provider (MSP) based in France with clients in 55 countries, for the management and orchestration (MANO) of its service provision to its enterprise customers globally. The contract has a minimum period of five years and is for the Group's Edgility OS and Edgility Central products that are offered by its Telco Systems subsidiary.

As an MSP and early provider of SD-WAN services virtualised on uCPE since 2017, e-Qual provides and manages its enterprise customers' IT network infrastructure and security. They will be using Edgility as their SD-Edge MANO solution to enhance and enlarge their services to customers using virtual networking. Edgility was selected as it combines network function virtualisation ("NFV") and network management in a single package, comprising:

- **Edgility OS** (formerly NFVTime), which is the Group's virtual network operating system. It includes an ultra-low footprint, device-agnostic, uCPE operating system that will run on several thousand endpoint devices that e-Qual plans to deliver over the next five years around the world.
- **Edgility Central** is the management system that will enable e-Qual to manage and orchestrate all the devices they deploy, including network coordination, location of devices, deployment of services as well as remote entering into each individual device to manage its lifecycle. It is a centralised, vendor agnostic, cloud-based management system with a feature-rich portal.

Edgility OS and Edgility Central are provided under a licence model (with each endpoint requiring a licence). The Group expects e-Qual to utilise a total of 50,000-100,000 licences over the life of the agreement.

The award of this contract follows the announcement by the Group last month that it had entered into a strategic partnership with AudioCodes Ltd to make Edgility available on AudioCodes' Mediant 800 uCPE multi-service business router. In addition, in September, the Group secured its first enterprise customer for Edgility with the award of a contract, which is expected to be worth \$2m, from CEMEX S.A.B. de C.V.

Dr Zvi Marom, CEO of BATM, said: "We are delighted to have secured this new contract for our Edgility Edge Compute solution, which was awarded after a competitive tender. We are experiencing growing momentum with our Edgility offering as the extensive testing and proof-of-concepts that we have undertaken with potential customers and partners over the last year are transitioning to agreements. We look forward to working with e-Qual to enable them to transform their offering and deliver high-quality services to their customers that leverage the many benefits of virtual, software-based networks."

Philippe de LUSSY, CEO of e-Qual, added: "Our main expertise is to deploy and run the Edge networks of our business customers with a particular focus on Application performance and Security. We have been in this business for a long time, and we understand the need for a powerful MANO system. We selected Edgility for its superior MANO solution, which provides us with the tools we need to deploy then to

manage the lifecycle of our open SD-Edge efficiently. It is the unified management solution that we were looking for, giving us full control over our current SD-WAN offering starting with vRouter and vFirewall and now easily extensible to any application that we will launch in the future, such as IoT vGateway, IoT-vEdge, vStorage, vBackup or any customer virtualised application. This system is highly flexible, and it gives us confidence to streamline our operations as we grow our business and our clients' networks."

For further information on e-Qual, please visit: <https://www.e-qual.fr/en/homepage/>

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