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**BATM Advanced Communications Limited**  
**(“BATM” or “the Group”)**

**Strategic Partnership for Edgility with Advantech**

*The Group’s virtual networking and edge computing solution to be pre-installed on Advantech network appliances*

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, announces that its Telco Systems subsidiary has partnered with Advantech (TWSE: 2395), a global leader in industrial IoT, to provide the Group’s Edgility virtual networking and edge compute operating system pre-installed on a variety of Advantech’s universal edge network appliances.

The partnership provides a further route-to-market for the Group’s Edgility solution, and a competitive advantage for the Group in targeting Advantech’s customer base as well as for both companies targeting new customers for the joint solution. Purchasers of an Advantech universal edge network appliance will contract directly with BATM to use the Edgility solution.

By bringing together BATM’s software with Advantech’s hardware, enterprise and service provider, customers can benefit from simpler and streamlined deployment, management and orchestration of networked devices and applications, whilst being cost-effective. The pre-installed offering also provides a wide range of preconfigured solutions optimised to support maximum functionality at the edge.

Edgility is BATM’s operating system for the creation of virtual networks and Edge Computing, which is a requirement for IoT, 5G and enterprise applications. The Group’s Telco Systems subsidiary, which offers Edgility, has recently been named as one of the 100 edge companies to watch in 2022 by STL Partners, a UK-based telecoms research and consulting firm. Find out more [here](#).

**Dr Zvi Marom, CEO of BATM, said:** “We are delighted to be partnering with Advantech to provide our Edgility solution pre-installed on their network appliances, which will enable easier and faster adoption by customers. It reflects the strength of our offering in the rapidly growing Edge Computing market, which will enable Advantech to differentiate their products. With annual revenue of over US\$1.7bn and selling globally from offices in over 20 countries, Advantech is a strong partner, and this collaboration enhances our competitive position and offers a further route-to-market. This is also a further example of our growth strategy across our business to accelerate the adoption of our solutions via collaborations with established partners. We look forward to working with Advantech and to continuing to expand our partner base.”

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## **About Advantech**

Founded in 1983, Advantech is a leading provider of trusted and innovative products, services, and solutions. Advantech offers comprehensive system integration, hardware, software, customer-centric design services, embedded systems, automation products, and global logistics support. We cooperate closely with our partners to provide complete solutions for a wide range of applications in diverse industries. Advantech's mission is to enable an intelligent planet by developing automated and embedded computing products and solutions that facilitate smarter working and living. With Advantech products, the application and innovation potential becomes unlimited. (Corporate website: [www.advantech.com](http://www.advantech.com))

### ***Forward-looking statements***

*This document contains forward-looking statements. Those statements reflect the current opinions, evaluations and estimations of the Group's management, and are based on the current data regarding the Group's business as is detailed in this document and in the Group's periodical, interim and immediate reports. The Group does not undertake any obligation or make any representation that actual results and events will be in line with those statements, and stresses that they may differ materially from those statements, due to changes in the Group's business, market, competition, demand for the Group's products or services, general economic factors or other factors that can influence the Group's business and results, and due to information and factors that are currently unknown to the Group's management and that, if known, would affect the management's opinions, evaluations or estimations. The Group will report the actual results and events according to its legal, accounting and regulatory obligations, and does not undertake any other obligation to report them or their deviations from the forward-looking statements, or to update any of the forward-looking statements in this document or to report that it is not valid anymore.*