



LEI: 213800FLQUB9J289RU66

18 April 2024

**BATM Advanced Communications Limited**  
**("BATM" or "the Group")**

**BATM to deliver Edgility to new Tier 1 Telco customer**

*New three-year agreement to deliver the Group's virtualisation and edge compute platform to Totalplay in Mexico*

BATM (LSE: BVC; TASE: BVC), a leading provider of real-time technologies for networking solutions and medical laboratory systems, is pleased to announce that it has signed a three-year agreement to provide its Edgility edge virtualisation platform and accompanying hardware to Totalplay, a Tier 1 telecommunications company in Mexico that offers internet access, pay television and telephony services through one of the largest 100% fibre optic networks in Mexico.

Totalplay will deploy Edgility to fully virtualise, orchestrate and manage at scale its enterprise connectivity services. BATM's platform was selected, following a test phase, to replace Totalplay's incumbent network virtualisation solution, primarily due to Edgility's open architecture that provides customers with complete flexibility regarding their network hardware and software.

BATM expects this agreement to contribute towards meeting its sales forecasts for Edgility from the current year. Based on the size of Totalplay's current operations, and as Totalplay continues to grow its network services, there is potential for a significant expansion and extension in the number and duration of Edgility licences the Group supplies.

**Moti Nagar, Chief Executive Officer of BATM, said:** "We are delighted to have entered this new agreement to provide Edgility to Totalplay, a Tier 1 telecommunications company in Mexico. Our virtualisation and edge compute solution was selected to replace that of a previous supplier to Totalplay thanks to Edgility's truly open architecture and multi-vendor support, which is great validation of our strategy and demonstrates the superior quality of our solution. We are receiving strong interest in Edgility as the telecoms industry undergoes significant transformation. This latest agreement is testament to our progress and execution of our strategy, and is just one of several new Edgility contracts that we expect to win in the near term."

**Enquiries**

<b>BATM Advanced Communications</b>	
Moti Nagar, Chief Executive Officer	+972 9866 2525
Ran Noy, Chief Financial Officer	
<b>Shore Capital</b>	
Mark Percy, Anita Ghanekar, James Thomas (Corporate Advisory)	+44 20 7408 4050
<b>Gracechurch Group</b>	
Harry Chathli, Claire Norbury	+44 20 4582 3500

**Forward-looking statements**

*This document contains forward-looking statements. Those statements reflect the current opinions, evaluations and estimations of the Group's management, and are based on the current data regarding the Group's business as is detailed in this document and in the Group's periodical, interim and immediate reports. The Group does not*

*undertake any obligation or make any representation that actual results and events will be in line with those statements, and stresses that they may differ materially from those statements, due to changes in the Group's business, market, competition, demand for the Group's products or services, general economic factors or other factors that can influence the Group's business and results, due to the risk factors that are detailed in the Group's Annual Report, and due to information and factors that are currently unknown to the Group's management and that, if known, would affect the management's opinions, evaluations or estimations. The Group will report the actual results and events according to its legal, accounting and regulatory obligations, and does not undertake any other obligation to report them or their deviations from the forward-looking statements, or to update any of the forward-looking statements in this document or to report that it is not valid anymore.*